MPS assessments: find what's right for you

Increasing supply chain complexity means an explosion of documents moving in and out of your organization. To keep up, you need to ensure that your teams are able to quickly and accurately process large volumes of information generated from the production and movement of goods. Don't waste valuable time searching for paperwork or struggling with printer and supply issues. Lexmark Managed Print Services (MPS) can help amplify your visibility into what's working and what's not, so you can take control of your output activities throughout your enterprise.

The right MPS strategy starts with a comprehensive assessment of your print operations in order to create a solid foundation for faster, smoother business processes that reduce costs throughout your print environment.

Elements of a Lexmark MPS assessment

We've designed our comprehensive assessments to generate one thing: an MPS solution that is perfect for you. Our assessments uncover the specific needs of your organization and serve as a framework for continuous improvement so you can reap the value of your investment for years to come.

Define business goals

Lexmark MPS isn't a rigid, one-size-fits-all solution. We've learned through years of experience that every organization has its own operational structures, process requirements and objectives. We can help you achieve all your MPS goals by together designing the solution with the proper endpoints in mind.

- Meet cost-reduction goals
- Outsource non-core functions
- Reduce reliance on paper documents
- Optimize business processes

Understand the current print environment

Effective MPS starts with aggregating data from four main sources:

First, we gather statistics about your print environment, such as the number and models of printers, fax machines and scanners, output volumes and maintenance costs, as well as financial data about leasing contracts.

Second, we comb your network for attached output devices using our data-gathering tool. In many cases, we discover additional hardware not accounted for in standard inventory lists.

Third, assessment professionals conduct a physical review of the environment. Our consultants map the physical locations of each piece of hardware and monitor the effectiveness of business processes under real-world conditions.

" *Cummins conducted an extensive review of output technology and services providers and ultimately chose Lexmark because of the company's deep experience with driving large scale and complex global print management initiatives.*"

Bruce Smith
Director of Computing Services
Cummins, Inc.

Lexmark

Lexmark consultants have spent thousands of hours in businesses just like yours and are experienced with large multi-country engagements. When evaluating the plant floor, distribution center or even the back office, they look beyond the devices and floor plan and are mindful of the tasks performed in those locations: managing the distribution or shipment of finished goods, handling reverse logistics or addressing engineering changes on the plant floor. Each function has its own mission critical elements and we ensure that documents are never the bottleneck.

Finally, with a clear picture of the current print environment, we compare your maintenance and support costs to industry data compiled by independent research firms. The information helps planners determine an actual total cost of ownership (TCO) for each hardware component in the output infrastructure.

Identify opportunities for improvement

By aligning your business goals with the TCO, we'll create a tailored MPS plan that provides short-term cost savings as well as long-term organizational value.

Flexibility is key

For example, we will recommend the best ratio of networked printers to end users based on specific activities performed in each area. Too few devices, and distribution centers risk not being able to complete logistics documents that keep shipments moving. Too many printers, and you incur excessive costs for equipment and maintenance. Simply imposing generic ratios risks disappointing results. Overall, we find that large manufacturers will typically have a fleet that is almost three times larger than industry best practice. And only about half of those devices are on the network. This creates enormous unnecessary expense and maintenance issues.

Improve document processes

Think about the work and types of documents that flow through your locations. For example, we can help you streamline and automate logistics document processes allowing for electronic routing of information, producing far fewer printed pages and making information instantly available to the people and systems that need it. The net result will be faster invoice generation, reduced cash cycle, fewer mistakes and improved on-time delivery of goods.

Pull it all together

Your MPS recommendation will include details on which types of devices and process improvement projects will deliver the highest returns. Once stakeholders agree on the new environment, a highly detailed project plan is created in order to quickly move the MPS solution from recommendation to implementation.

Let's get started

Wherever you are in your journey to a managed environment—just beginning to explore the idea or up for renewal with a current provider—Lexmark MPS assessments will make sure your next step is in exactly the right direction.

To learn more about our full managed print services offering, please visit Lexmark at www.lexmark.com/mps.

Experts in MPS for manufacturing

Consultant profile
▸ Experienced: 12+ years on average
▸ 80% with advanced degrees and certifications

6,000+ global engagements
▸ Infrastructure optimization
▸ Workflow improvement
▸ Industry-specific solutions

Global manufacturing industry team
▸ 900+ manufacturing engagements
▸ Focused on manufacturing-specific processes
▸ Concentrating on plant, distribution center and back office
▸ Strength in multi-site/multi-country engagements